

Ameris Bancorp
2nd Quarter 2018 Results
Investor Presentation



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The Ameris Bancorp Story

Top Quartile Results

ROA of 1.55% and ROTCE of 19.45% in the 2Q 2018. Up from 1.32% and 14.86% in the same quarter of 2017.⁽¹⁾

- Improvement from balance sheet growth, stable margin and improving efficiency as well as reduced tax rates
- Operating efficiency ratio improved to 57.53%, with catalysts already in place for material improvement
- Margin stable at 3.83% with interest bearing deposit beta of 28% (core Ameris Bank before impact of ACFC)

Top Quartile Organic Growth Rates

- Organic loan growth of \$268.0 million, or 18.4% annualized, in 2Q18
- Year-over-year organic growth in noninterest bearing deposits of \$232.7 million, or 13.9% annualized
- CRE concentrations are low and afford the Company room to grow
- Loan and deposit growth outlook still in mid double-digits

Leader in M&A in the Southeast

- Evaluate M&A opportunities that fit within our culture
- Focused on organizations that have diversified loan portfolios and REAL deposit franchises
- Not looking at deals that dilute TBV or that require exhaustive strategies to realize meaningful economics

⁽¹⁾ Excludes merger and conversion charges, Executive Chairman retirement benefits, loss on sale of premises and certain credit costs associated with premium finance division that management does not anticipate going forward.

Acquisitions Completed in 2Q18

- Atlantic Coast Financial Corporation (“Atlantic”)
 - **Forecasted \$14.1 million of cost saves; Identified and realized \$15.7 million**
 - Added \$874.9 million in total assets, \$758.5 million in loans and \$584.1 million in total deposits
 - Issued 2,631,520 shares of the Ameris common stock at a value on the closing date of \$147.8 million
 - Data conversion also complete in 2Q18; Operating efficiencies immediate in 3Q18
 - 2Q Impact of \$0.03; Expected additional impact to 3Q18 EPS of \$0.05
- Hamilton State Bancshares, Inc. (“Hamilton”)
 - **Forecasted \$14.5 million of cost saves; Identified \$15.3 million**
 - Added \$1.8 billion in total assets, \$1.3 billion in loans and \$1.6 billion in total deposits
 - Issued 6,548,385 shares of the Ameris common stock at a value on the closing date of \$349.4 million
 - Data conversion planned for early 4Q18; Operating efficiencies effective 4Q18
 - Expected impact to 3Q18 EPS of \$0.05; Expected additional impact to 4Q18 EPS of \$0.03
- Including all merger costs, the reduction of \$0.18 per share to the Company’s TBV
 - earn back period of less than 4 months

Clear Path to Future Increase in EPS

2018 Impact Items:

- Atlantic and Hamilton positive impact to EPS going forward:
 - 2Q18 only included one month of Atlantic
 - 2Q18 only included one day of Hamilton
- Continued organic growth in loans and deposits with stable margins
- Maintain stable level of noninterest expense

2019 Impact Items:

- Operating Efficiencies Identified (Data Processing, Occupancy, etc.) to offset Crossing \$10 Billion Infrastructure Costs
- Maintain Stable Margin while continuing balance sheet growth
- Reliable and profitable growth in Lines of Business (Mortgage, SBA, Premium Finance)

Impact of Recently Closed M&A on Future Quarters

	2Q18 Normalized Run Rate	Additional ACFC & HMBH Impact on 3Q18	ACFC & HMBH Impact on 4Q18 over 3Q impact
Net Interest Income	81,832	22,796	-
Non-Interest Income	29,196	2,704	-
Non-Interest Expense	66,973	9,788	(2,303)
Average Diluted Shares O/S	39,565	8,230	8,230
Average Earning Assets	7,822,647	2,455,667	2,455,667
Average Assets	8,575,541	2,623,267	2,623,267

Total revenue from two deals normalized at approximately \$113.5 million, annually.
Opex burden, after integration, expected to be between \$33.9 and \$35.3 million, annually.

ABCB will achieve its stated economics on both deals with no balance sheet growth and no revenue synergies, which we believe are meaningful opportunities.

Fourth quarter impact on non-interest expense reflects savings from system conversion and integration in October 2018.

Earnings Summary – Operating Basis

	Quarter to Date Results			Year To Date Results		
	2Q 18	2Q 17	Change	2018	2017	Change
Operating Earnings	\$ 29,239	\$ 23,458	25%	\$ 57,019	\$ 45,064	27%
Earnings Per Share	\$ 0.74	\$ 0.63	17%	\$ 1.46	\$ 1.23	19%
Return on Assets	1.37%	1.32%	4%	1.40%	1.29%	9%
Return on TCE	17.26%	14.86%	16%	17.24%	15.31%	13%
NIM (net of accretion)	3.81%	3.77%	1%	3.82%	3.78%	1%
Efficiency Ratio	57.53%	59.37%	-3%	58.67%	59.51%	-1%
Net Overhead Ratio	1.71%	1.51%	13%	1.66%	1.56%	6%

2Q 2018 Operating Highlights

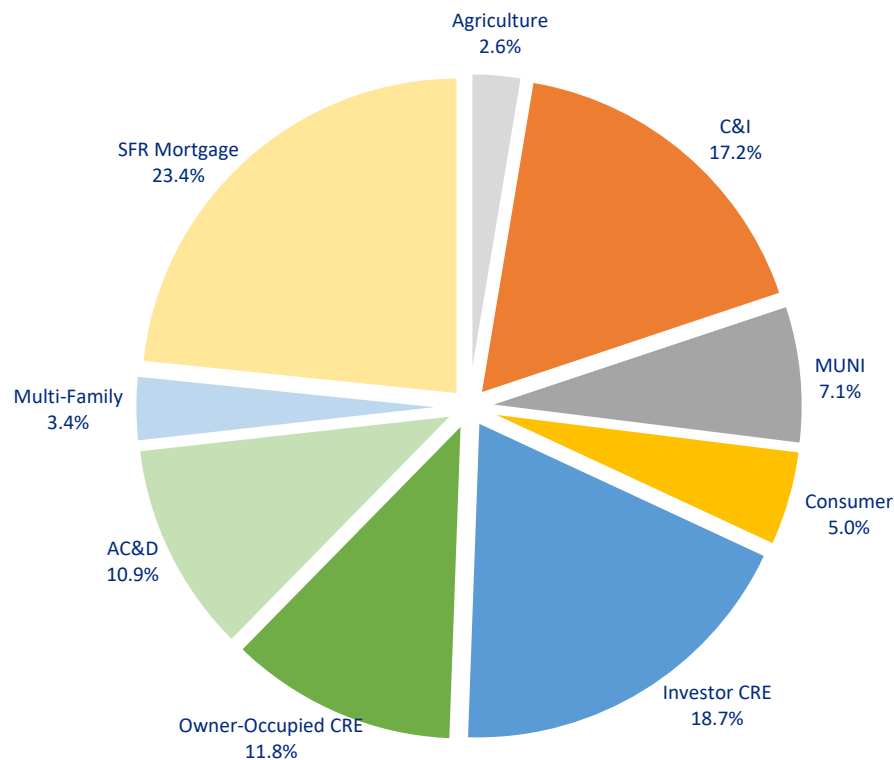
- Growth in adjusted net earnings of 24.6% compared with 2Q 2017
- Organic Loan Growth of \$268.0 million, or 18.4% annualized during 2Q 2018
- Year over year organic growth in noninterest bearing deposits of \$222.3 million, or 14.2%
- Net Interest Margin (excluding accretion) declined by 3bps compared to 1Q 2018
- Operating efficiency ratio of 57.53% compared to 59.95% in 1Q 2018
- Total Revenue of \$107.3 million, growth of 17.5% compared to 2Q 2017
- Legacy non-accrual assets improved to 0.29% of total assets
- Increase in TBV to \$17.12 per share, compared with \$16.90 per share at March 31, 2018

Credit Quality Update

- 2Q18 Provision Expense increased to \$9.1 million
- \$6.7 million related to Premium Finance Division:
 - Related to two acquired loan relationships to insurance agencies (general operating lines)
 - These were all acquired business loans acquired in the premium finance transaction, but **were not traditional premium finance loans**
 - The remaining balance of these type of loans was \$18.1 million, or 3.3% of the total premium finance portfolio (average loan balance of approximately \$300k).
- Credit Quality in Remainder of Portfolio Remains Excellent:
 - Originated NPA's as % of total assets decreased four basis points to 0.29%
 - Net Charge-offs, including the PF charges above were 0.26%. (0.11% normalized excluding these amounts)
 - Criticized loans as % of total loans decreased seven basis points

Diversified Loan Portfolio

2Q 2018 Loan Portfolio



- Largest category of loans < 24% of total
- Participations purchased < 1% of total loans
- Average loan size = \$205M
- Only 10.9% of total loans in Construction or A&D
- CRE and C&D concentrations are 268% and 88%, respectively
- Approval authority vested in 6 Regional Credit Officers. Credit Admin team includes 25 Portfolio Managers, as well as credit support teams specifically for construction management, CRE underwriting and Municipal loans.

Operating Highlights

	<i>For the quarter</i>		<i>For the year to date period</i>	
	2Q18	2Q17	2018	2017
Asset Growth ⁽¹⁾	3,167,869	505,827	3,334,494	505,827
<i>Asset Growth Rate</i>	<i>163.53%</i>	<i>14.68%</i>	<i>170.24%</i>	<i>14.68%</i>
Organic Loan Growth	268,020	391,339	421,795	489,851
<i>Organic Loan Growth Rate</i>	<i>18.35%</i>	<i>32.92%</i>	<i>14.83%</i>	<i>21.12%</i>
Total Revenue ⁽¹⁾	107,306	91,346	202,571	177,642
<i>Total Revenue Growth</i>	<i>17.47%</i>	<i>10.10%</i>	<i>14.03%</i>	<i>12.65%</i>
Core Operating Expenses ⁽²⁾	62,343	55,169	120,023	107,565
<i>Core OPEX Growth</i>	<i>13.00%</i>	<i>8.08%</i>	<i>11.58%</i>	<i>6.21%</i>
Operating Efficiency ⁽³⁾	57.53%	59.37%	58.67%	59.51%
Legacy NPAs / Assets	0.29%	0.41%		
Credit Related Costs	10,155	2,804	12,505	5,573

(1) Asset growth is materially impacted in 2Q18 by the acquisitions of Atlantic and Hamilton

(2) Core Operating expenses exclude merger related charges, Executive Chairman retirement costs and gain/loss on sale of premises

(3) Operating efficiency ratio is Core Operating Expenses divided by Net Interest Income and Non-interest income

Total Revenue



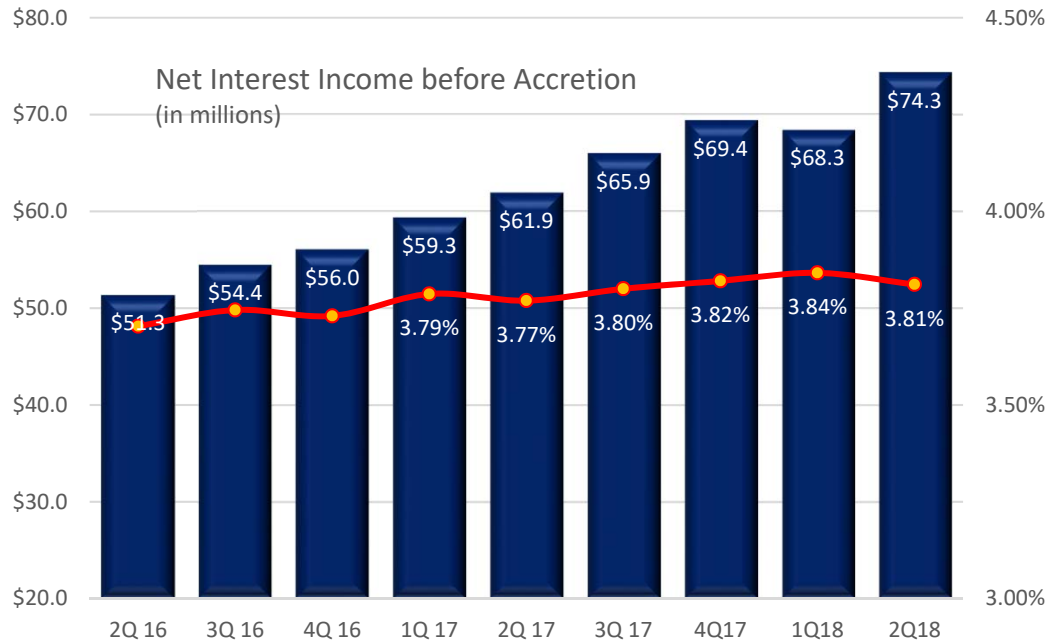
Spread Revenues

- \$1.24 billion or 18.8% growth in average earning assets over 2Q 2018
- Steady margin with strong growth in existing rate environment. Margin (excluding accretion) of 3.81% in current quarter compared to 3.77% a year ago

Non-Interest Income

- **Mortgage Revenue** – increased \$947,000, or 6.8% over 2Q 2017 despite tighter gain on sale. Production increased 30.5% to offset the reduced gain on sale
- **Service charges** – remained steady at \$10.6 million due to competitive service charge routines – we remain focused on attracting quality customers
- **SBA revenues** – remained stable compared to 2Q18 due to steady production and slightly increased premium on sale

Net Interest Margin



Slight margin compression despite growth in earning assets in current rate environment

Spread Income and Margin supported by:

- Growth in average earning assets of \$1.24 billion or 18.8% compared to 2Q17
- Margin (excluding accretion) higher by 4bps compared to 2Q17; despite tax equivalent yield affect of 6bps due to tax law change
- Margin (excluding accretion) lower by 3bps compared to 1Q18 due to higher loan yields offset by increased funding costs

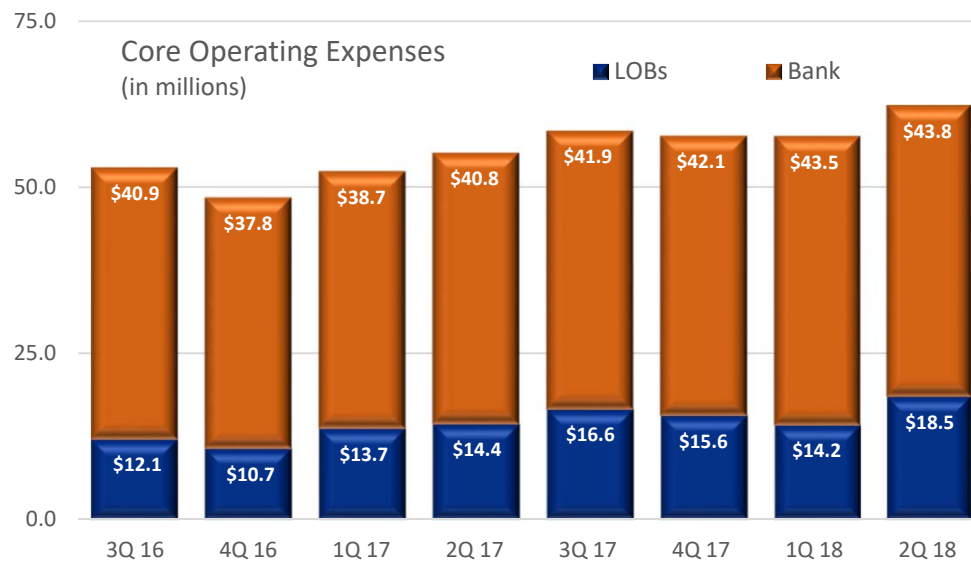
Accretion income a decreasingly lower part of our revenues:

- 2.0% of revenue in YTD 2018 (6 mos)
- 2.9% of revenue in YTD 2017
- 4.3% of revenue in YTD 2016

Period	Loan Production Details				Total	
	Fixed Rate ⁽²⁾		Variable Rate ⁽²⁾			
2Q18	242.7	5.36%	254.4	5.51%	497.1	5.44%
1Q18	230.4	5.10%	187.2	5.30%	417.6	5.19%
4Q17	264.2	4.79%	203.9	5.03%	468.1	4.89%

Expenses – 2Q18

Steady, Adjusted Operating Expenses⁽¹⁾



OPEX Highlights:

- Basically no increase in core bank operating expenses
- Increase in operating expense in lines of business relates to higher commissions and incentives, due to increased production
- Continue to monitor expense control throughout the company and look for efficiencies in our administrative functions
- Adjusted operating expenses⁽¹⁾ increased \$4.6 million in 2Q18, compared to 1Q18:
 - \$2.2 million increase in commissions and incentives due to increased production
 - \$1.3 million increase in intangible amortization due to acquisitions
 - \$496,000 increase in loss on OREO
 - \$708,000 net increase in all other operating expenses

Capital and TBV – 2Q18



Consistent Growth in TBV

- Historically, consistent growth in TBV
- TBV increased \$0.26 in 2Q18, even with completion of 2 acquisitions
- Hamilton acquisition closed last day of the quarter, so dilutive to TBV because no earnings to offset acquisition costs during 2Q18 – earn back is less than 6 months

Steady Capital Levels Support Growth Rate

- TCE / TA at quarter end of 7.65%, down from 8.30% due to an increase in goodwill resulting from the purchase of Atlantic and Hamilton during 2Q18; Hamilton closed last day of quarter, so no earnings to offset dilution in 2Q
- 2Q 2018 Operating ROTCE of 17.3%
- Normalized ROTCE in the range of 16%-18% for 2018

Investment Rationale

Operating Performance

- Top Quartile Return on Assets
- Strong ROTCE's that support organic and M&A growth
- Efficiency ratio below 60% with catalysts that will drive us into lower 50% range over next 18 months

Organic Growth Opportunities

- Organic growth opportunities already producing double digit growth
- Recently completed acquisitions put us in Orlando, Tampa and Atlanta with enough presence to improve already strong growth rates
- Deposit growth is challenging but we have grown while managing a best in class deposit beta

Valuation

- Material discount on earnings relative to southeastern peer group suggest upside, particularly considering:
 - Top quartile operating ratios
 - Reliable growth outlook (balance sheet and earnings) that are not dependent on increasing prices for M&A.

Ameris Bancorp
Press Release & Financial Highlights
June 30, 2018

