

Ameris Bancorp

3rd Quarter 2015 Earnings Presentation

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This presentation contains certain performance measures determined by methods other than in accordance with accounting principles generally accepted in the United States of America (“GAAP”). Management of Ameris Bancorp (the “Company”) uses these non-GAAP measures in its analysis of the Company’s performance. These measures are useful when evaluating the underlying performance and efficiency of the Company’s operations and balance sheet. The Company’s management believes that these non-GAAP measures provide a greater understanding of ongoing operations, enhance comparability of results with prior periods and demonstrate the effects of significant gains and charges in the current period. The Company’s management believes that investors may use these non-GAAP financial measures to evaluate the Company’s financial performance without the impact of unusual items that may obscure trends in the Company’s underlying performance. These disclosures should not be viewed as a substitute for financial measures determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Tangible common equity and Tier 1 capital ratios are non-GAAP measures. The Company calculates the Tier 1 capital using current call report instructions. The Company’s management uses these measures to assess the quality of capital and believes that investors may find them useful in their evaluation of the Company. These capital measures may, or

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Corporate Profile

- Headquartered in Moultrie, Georgia
- Founded in 1971 as American Banking Company
- Historically grown through acquisitions of smaller banks in areas close to existing operations
- Recently announced acquisition of Jacksonville Bancorp in Jacksonville, Florida.
- Recent growth through acquisition of Merchants & Southern (Gainesville, FL) and 18 branches from Bank of America.
- Four state footprint with 103 offices



Current Focus

Integrate Acquisitions & Achieve Announced Metrics

Achieving the metrics we projected improves ROA, ROTCE and Efficiency by considerable margins

- Deploy the liquidity in higher quality assets with little incremental overhead burden
- Achieve the cost savings we identified from branch closures after conversion

M&A Opportunities

Seeking opportunities in our larger markets that improve our franchise and operating results

Avoid auctions as much as possible where the buyer does not give any credit to our culture

Earn a Peer Level Valuation on our Earnings

Develop more consistency in our earnings

Manage to higher ROAs and ROTCEs, lower efficiency ratios

3rd Quarter Operating Results

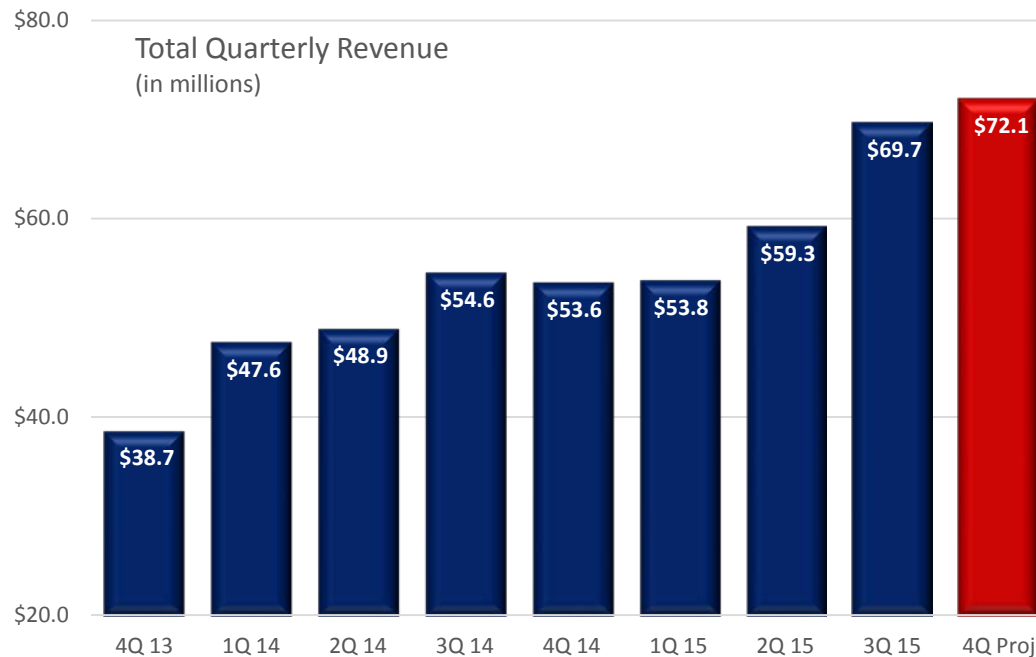
3Q 2015 Highlights

	Quarter to date results			Year to date results		
	3Q15	3Q14	Chg	3Q15	3Q14	Chg
Int Inc before Accretion	\$ 48,158	\$ 40,222	20%	\$ 129,023	\$ 111,403	16%
Accretion income	3,037	2,964	2%	8,769	8,263	6%
Interest Expense	3,796	4,054	-6%	10,873	10,786	1%
Net Interest Income	47,399	39,132	21%	126,919	108,880	17%
Provision (1)	986	1,669	-41%	4,711	4,760	-1%
Non-Interest Income	24,978	17,901	40%	63,179	46,474	36%
Non-Interest Expense	48,396	38,579	25%	146,087	109,136	34%
Income before taxes	22,995	16,785	37%	39,300	41,458	-5%
Income tax expense	7,368	5,315	39%	12,601	13,315	-5%
Preferred Dividends	-	-	0%	-	286	-100%
Net Income	\$ 15,627	\$ 11,470	36%	\$ 26,699	\$ 27,857	-4%
Reported EPS	\$0.48	\$0.42	14%	\$0.84	\$1.07	-22%
Non-Operating Items (a/t)	3Q15	3Q14	Chg	3Q15	3Q14	Chg
Investment security gains	(75)	(86)		(137)	-\$138	
Merger/conversion	283	358		6,163	\$3,873	
Credit related charges	-	-		6,416		
Total Non-Core Charges	209	272		12,442	\$3,735	
Operating Net Income	\$15,836	\$11,743	35%	\$39,141	\$31,592	24%
OPERATING EPS	\$0.49	\$0.43	13%	\$1.22	\$1.21	1%
Avg Diluted Shares	32,553	27,161	13%	31,962	26,099	22%

- Net Operating Income (excluding one time charges) of \$15.9 million, up 13.3% vs. 3Q14
- Operating EPS of \$0.49 per share, up \$0.06 per share from 3Q14. Impacted by 5.3 million additional shares.
- Total Revenue increased 27% vs. year ago period.
- Spread income up 21% vs. a year ago.
- Non-interest income, driven by mortgage success and BoA deposit charges, increased 40% to \$25 million per quarter.
- Core Operating Expenses (before merger and credit costs) were up \$12.0 million or 34%.
- LOB costs up \$1.5 million.
- Core Bank opex up \$10.5 million.
- Credit costs of \$2.1 million, lower by \$0.8 million.

(1) - excludes amounts seen below related to one time charges

Revenues – 3Q15



3Q Improvement in Total Revenue

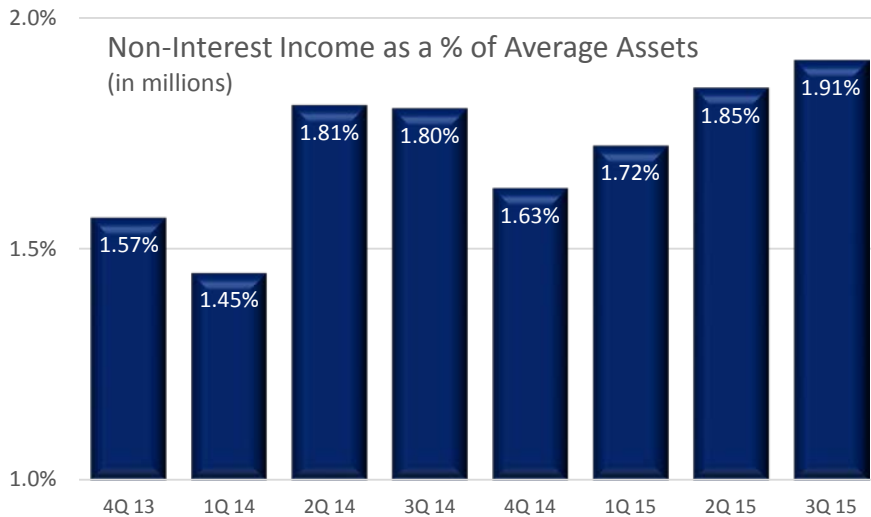
17.5% improvement over linked quarter (2Q15) resulted from:

- Progress in deployment of liquidity from recent M&A deals.
- In-line deposit service charges resulting from recent transactions. Total deposit related service charges on two recent deals totaled approximately \$4.35 million in 3Q15.
- Steady improvement in mortgage, warehouse and SBA revenues.

4th Quarter Expectations

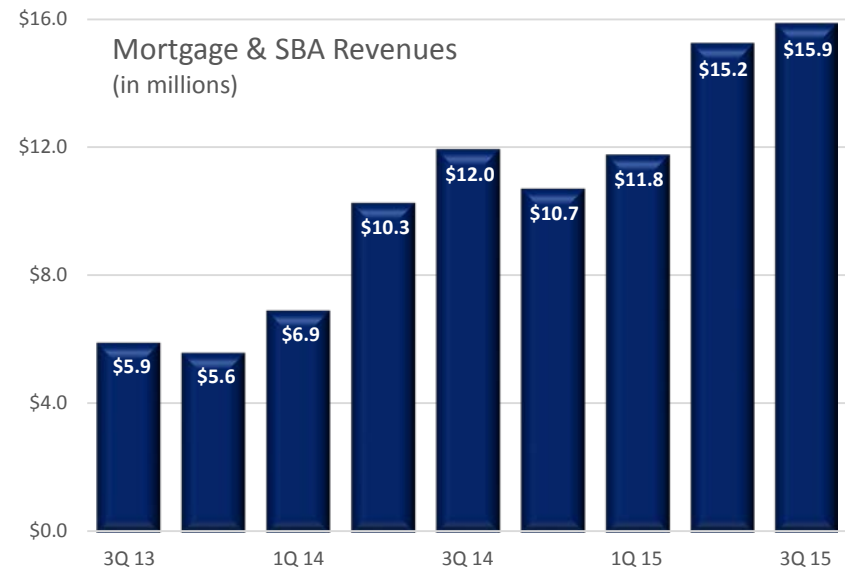
- Anticipate continued shift in earning assets as we look to end the year with fully deployed liquidity.
- Mortgage typically slows somewhat but recent hires are building pipelines that should mute the seasonal slow-down.
- Strong pipelines in SBA

Non-Interest Income – 3Q15



- Service charges in 3Q15 up 62% over 3Q14
- BoA and M&S added \$4.35 million per quarter vs. original forecast of \$4.0 million
- Mortgage non-interest income in 2Q15 up 39% over 3Q14
- Mortgage profitability margins much higher than industry average.
- Still focused on relationships with builders, brokers and R/E agents.

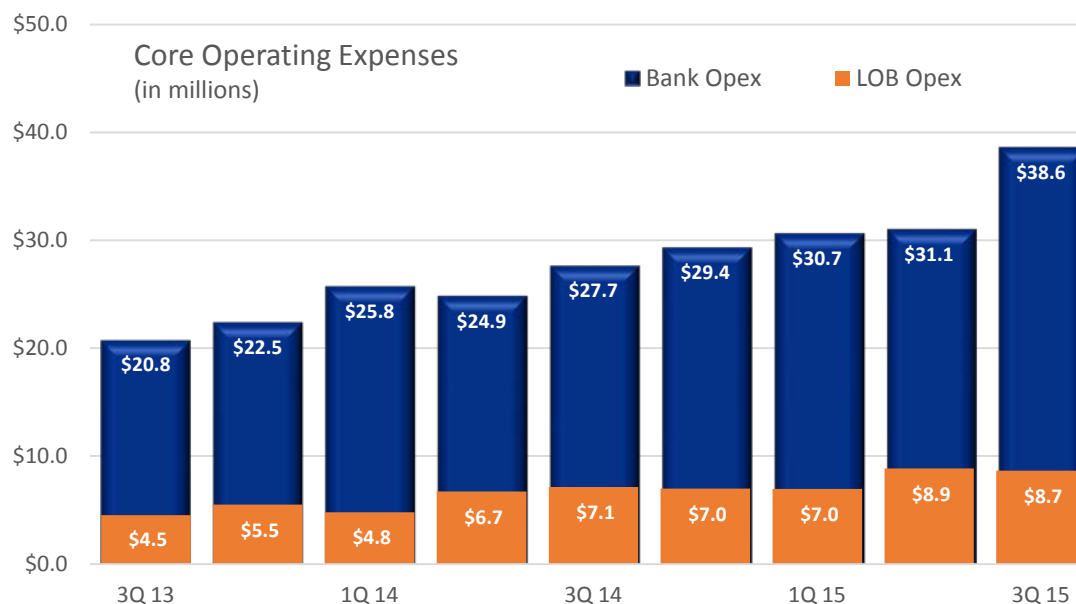
Earnings from Mortgage and SBA increased **73%** and totaled \$4.0 million in 2Q15 vs. \$2.3 million in 2Q14. Earnings growing faster than revenue.



	3Q15	2Q15	3Q14
Mortgage production (000's)	311,007	285,611	217,694
Mortgage GOS ⁽¹⁾ - retail	3.51%	3.67%	3.46%
Open Pipeline	105,290	115,890	81,468
SBA Production:			
SBA sold loans	14,432	9,500	19,185
SBA GOS %	8,842	12,300	11,948
SBA Pipeline	11%	12%	10%
	40,196	41,000	29,990

1 – GOS – “gain on sale” of loans

Expenses – 3Q15



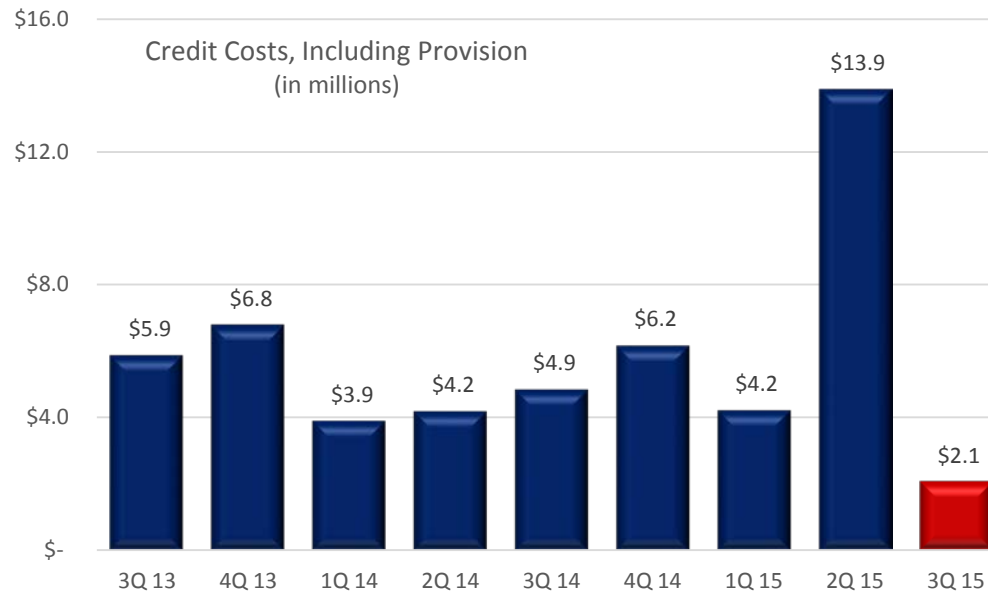
Bank Level Opex

- 3Q Bank level Opex includes non-integrated costs of BoA and M&S
- 10 announced branch consolidations expected to save \$1.25 million per quarter
- M&S consolidation expected to save additional \$0.75 million per quarter.
- Other expense initiatives underway to slow the rate of growth in Opex despite rapid growth from organic sources and acquisitions.

LOB Opex

- Expenses in LOBs up 21% vs. last year. Revenue is up 32% over same period. 39% on incremental revenue.
- Mortgage expenses up mostly in higher commissions. Additional hires have been made in Florida and around recent M&A transactions.
- Warehouse LOB leverages existing relationships in mortgage. Still a lot of growth potential for this highly profitable and efficient LOB.
- SBA aggressively recruiting experienced, high volume producers. Target is 12-15 bankers, currently have 9 bankers on staff.

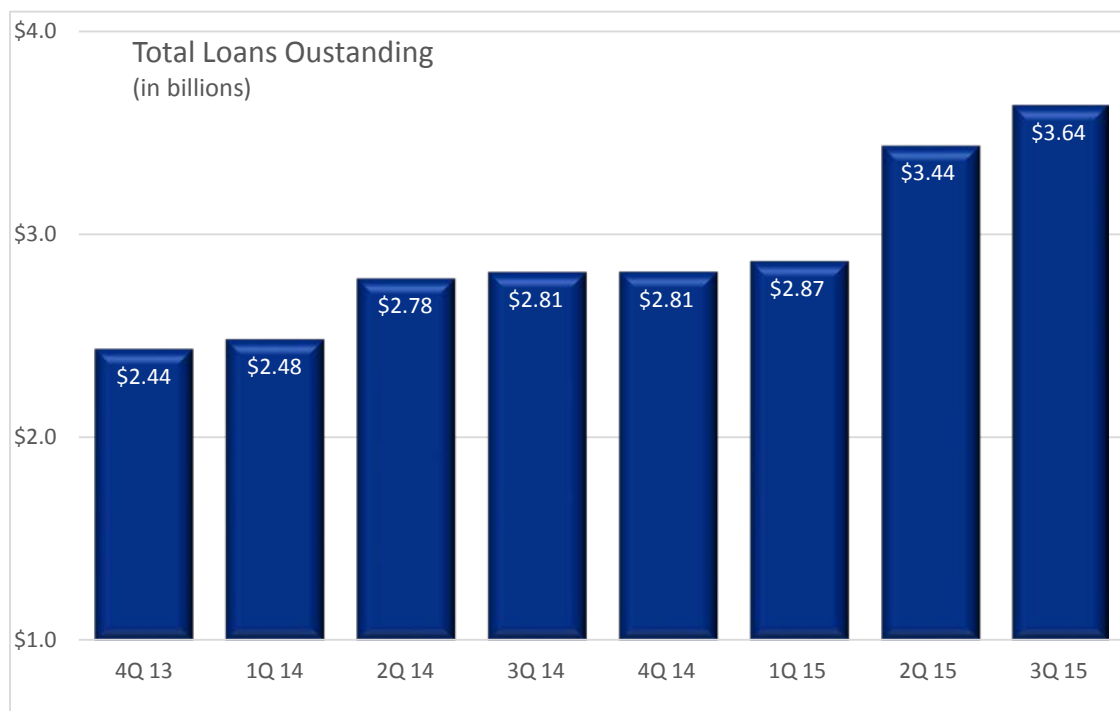
Expenses – Credit Related Costs



Reliable levels of Credit Expenses

- Still anticipating approximately \$2.5 million per quarter in credit costs (provision and OREO charges)
- Believe we continue to move CQ ratios while maintaining lower levels of costs

Loans – 3Q15



Total Loan Growth of \$203.4 million against linked quarter from:

- *Organic Growth during 3Q15 of \$78.2 million or 10.5% **annualized***
- *Growth of \$141.1 million related to purchased whole loan mortgage pools. Pools currently paying on about a 3.5 yr. avg. life.*

Loan Production Details

Period	Fixed Rate ⁽²⁾		Variable Rate ⁽²⁾		Total	
3Q15	\$ 196.2	4.64%	\$ 91.1	4.50%	\$ 287.3	4.59%
2Q15	\$ 233.9	4.49%	\$ 96.9	4.44%	\$ 330.8	4.48%
1Q15	\$ 210.5	4.65%	\$ 103.8	4.74%	\$ 314.3	4.68%

1 – PNC – purchased, non-covered loans.

2 – combined yield includes transaction fees and interest earned.

Loans – Purchased Mortgage Pools

	Balance	Price	Book Value	WAL	Yield	LTV	DTI	FICO
Pool 1	\$39,425	102.9	\$40,550	3.6	3.54%	59.5	38.8	759
Pool 2	\$124,892	101.3	\$126,527	3.4	3.61%	49.0	35.6	724
Pool 3	\$90,663	102.2	\$92,692	3.7	3.21%	71.4	36.7	747
Pool 4	\$18,567	101.0	\$18,745	2.9	3.12%	71.9	29.2	765
Pool 5	\$128,510	102.4	\$131,558	3.5	3.00%	68.1	32.0	749
Total	\$402,057	102.0	\$410,072	3.4	3.29%	62.3	34.7	743

Purchased mortgage pools have the following characteristics:

- *Seasoned pools of 5/1, 7/1 and 10/1 adjustable rate mortgages.*
- *LTVs in the 60% range or below*
- *Yields of 3.0% to 3.35% beat comparable mortgage backed yields by 75bps – 125bps.*
- *No mark-to-market risk as rates rise versus a comparable mortgage backed portfolio*

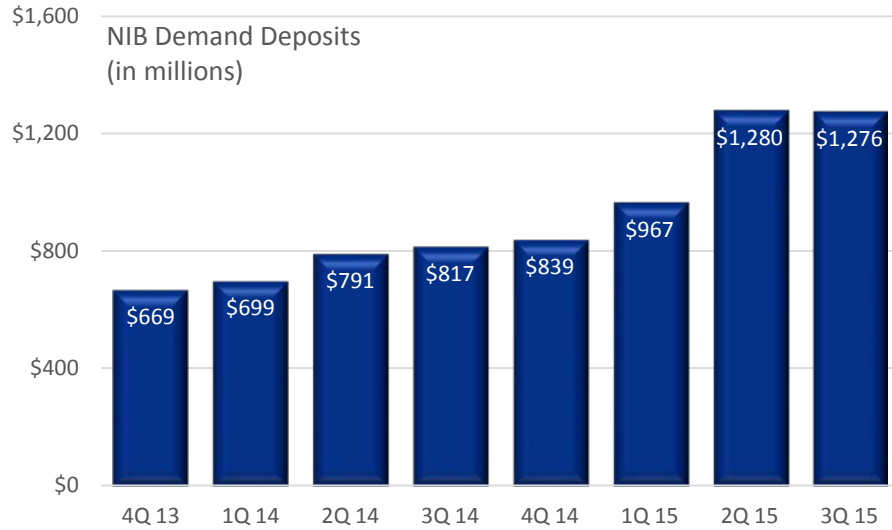
Anticipate additional purchases of this product through the end of 2015.

Modeling 3 – 4 year durations to reinvest the cash flows into higher yielding commercial assets.

1 – PNC – purchased, non-covered loans.

2 – combined yield includes transaction fees and interest earned.

Deposits – 3Q15



Deposit mix has materially improved our interest rate risk profile. In the last 12 months, we have grown:

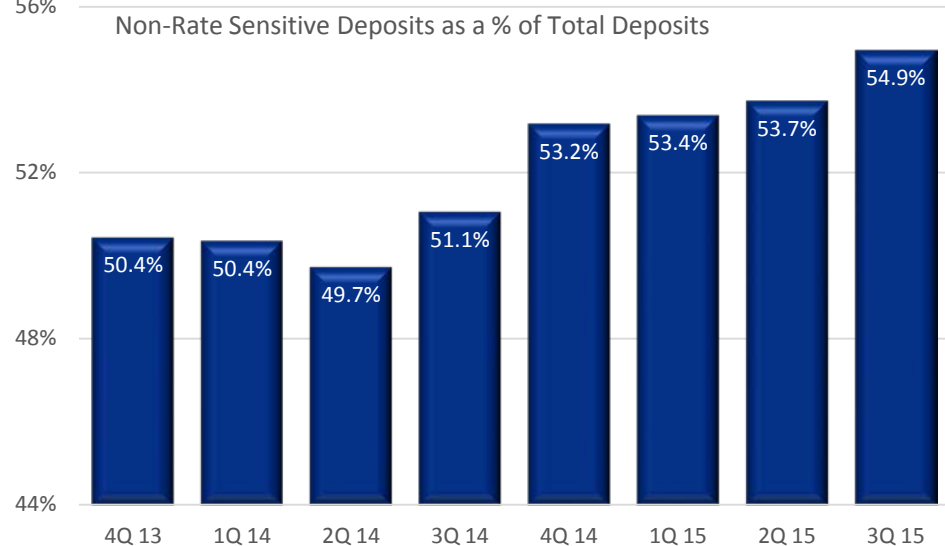
- Approximately \$459 million in NIB checking.
- Approximately \$767 million in total non-rate sensitive deposits

Not all of the growth in NIB is in M&A. Organic growth accounts for \$188 million or 41% of the growth.

- Non-rate sensitive deposits continue to climb, now at 53.7% of total deposits
- **Percentage of fixed rate loans funded with non-rate sensitive deposits improved from 86% at 3Q13 to 116% at 3Q15.**

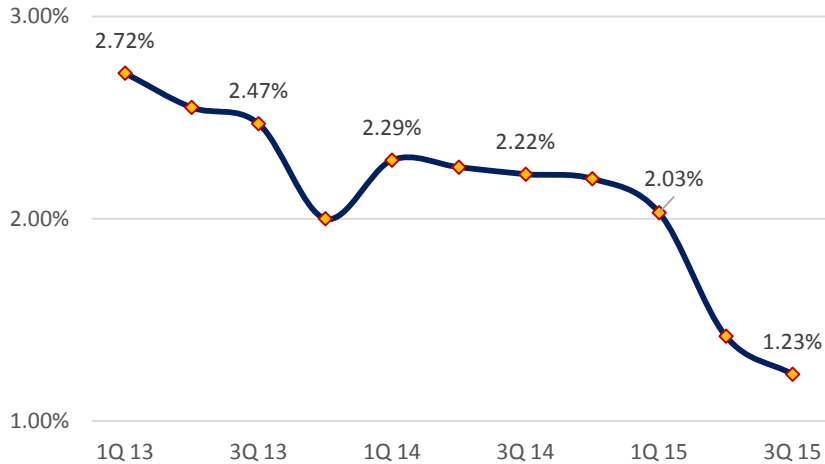
Non-Rate Sensitive Deposits include NIB, NOW and Savings Accounts.

Improved Sensitivity to Interest Rates



Credit Quality – 3Q15

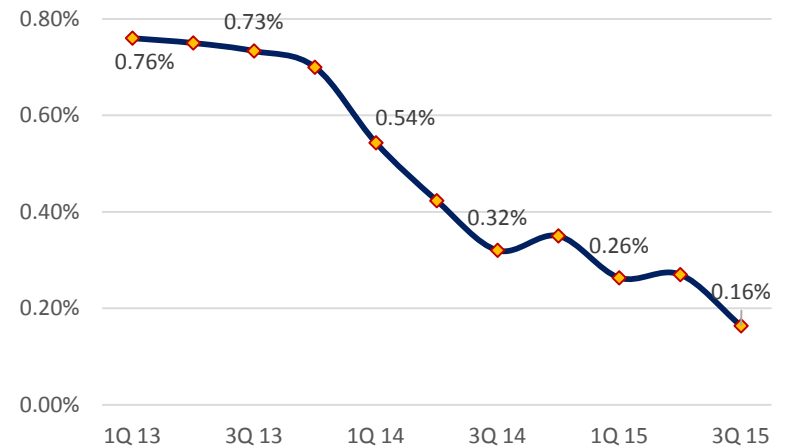
Non-Performing Assets to Total Assets



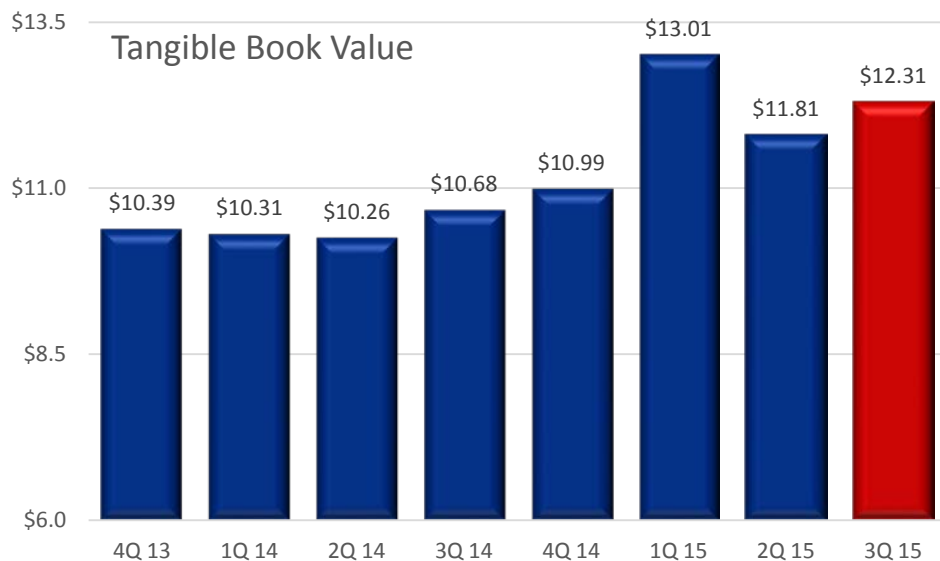
- Net Charge-offs declining to pre-cycle levels
- Management believes this reflects a more balanced and diversified loan portfolio

- 28% decline in NPAs in 3Q 2015 vs. same period in 2014.
- \$9.7 million decline in 3Q 2015 vs. the end of 2Q 2015.
- Approx \$11 million of additional assets under contract or already resolved since quarter end.

Net Charge-offs to Loans



Capital and TBV – 3Q15

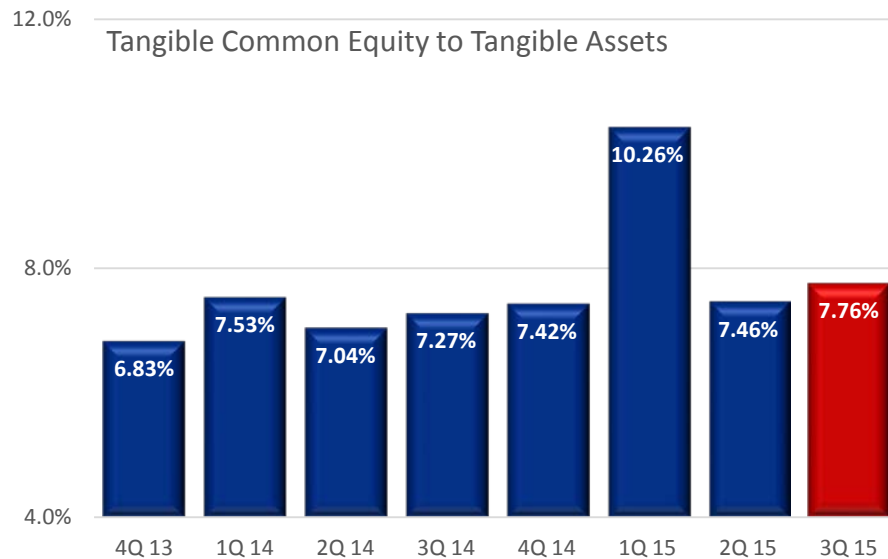


- 25bps – 30bps of capital build per quarter
- Expect slower level of asset growth as we “re-mix” earning assets over next 12-18 months.
- No need for capital raises or debt offerings to facilitate M&A or organic growth.

Looking Back:

Combination of Capital Raise and 2 M&A deals:

- **TBV up 15.3% since 3Q 2014.**
- **Projected TBV at end of 2016 is \$14.92 per share (assumes consensus earnings and \$0.05 quarterly dividend)**



Investment Rationale

Discounted P/E valuation

- Material discount to our peer group.
- The overhangs causing discounted P/E are behind us.
- Lift in operating performance ratios and lower volatility in earnings will drive higher multiples.

Operating Performance

- Top Quartile ROA and ROTCE once we deploy the liquidity and achieve the cost savings projected.
- Diversified revenue sources (66% spread, 34% non-interest income).

M&A Opportunities

- Disciplined Acquirer
- Announced/Executed low risk deals
- Enough conversations underway so that we can avoid auctions
- Strong Capital Ratios support additional M&A
- Regulatory reputation presents no hurdle